

ORGANIZATION OVERVIEW

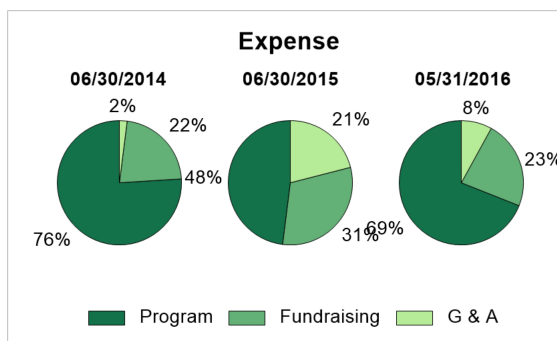
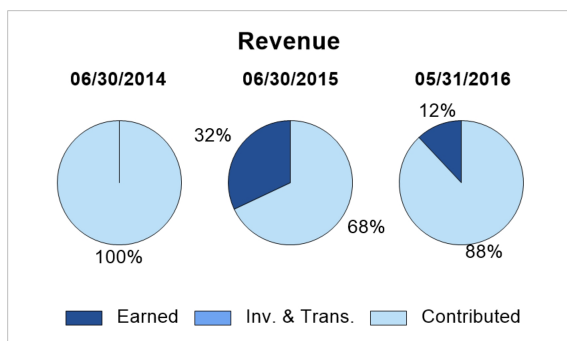
Organization Name	Kalamazoo Poetry Festival	Year Organization Founded	2013
Address	P.O. Box 19621, Kalamazoo, MI 49019-9621	Number of Board Members	7
County	Kalamazoo	Fiscal Year End Date	05/31
Federal ID #	47-2088994	DUNS Number	07-985-3828

This applicant is not audited or reviewed by an independent accounting firm.

Note change in fiscal year end dates: 05/31/2016, 06/30/2015, 06/30/2014.

ORGANIZATION SUMMARY

Financial Activity	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
Unrestricted Activity					
Revenue					
Earned					
Program	\$0	\$4,464	n/a	\$4,551	2%
Non-program	0	0	n/a	0	n/a
Total Earned	0	4,464	n/a	4,551	2%
Investment & Transfers	0	0	n/a	0	n/a
Contributed	31,565	9,560	-70%	34,131	257%
Total Unrestricted Revenue	\$31,565	\$14,024	-56%	\$38,682	176%
Total Unrestricted Revenue Less In-Kind	\$30,425	\$11,419	-62%	\$33,326	192%
Expenses					
Program	\$20,486	\$5,196	-75%	\$20,324	291%
Fundraising	6,075	3,335	-45%	6,727	102%
General & Administrative	540	2,242	315%	2,446	9%
Total Expenses	\$27,101	\$10,773	-60%	\$29,497	174%
Total Expenses Less In-Kind	\$25,961	\$8,168	-69%	\$24,141	196%
Net Unrestricted Activity	\$4,464	\$3,251		\$9,185	
Net Temporarily Restricted Activity	\$0	\$0		\$0	
Net Permanently Restricted Activity	\$0	\$0		\$0	
Net Total Activity	\$4,464	\$3,251		\$9,185	



REVENUE

Earned	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
1 Admissions	\$0	\$0	n/a	\$0	n/a
2 Ticket Sales	\$0	\$0	n/a	\$0	n/a
3 Tuitions	\$0	\$0	n/a	\$0	n/a
4 Workshop & Lecture Fees	\$0	\$0	n/a	\$0	n/a
5 Touring Fees	\$0	\$0	n/a	\$0	n/a
6 Special Events - Non-fundraising	\$0	\$0	n/a	\$0	n/a
7 Gift Shop/Merchandise Sales	\$0	\$0	n/a	\$0	n/a
7a Gallery/Publication Sales	\$0	\$0	n/a	\$0	n/a
8 Food Sales/Concession Revenue	\$0	\$0	n/a	\$0	n/a
8a Parking Concessions	\$0	\$0	n/a	\$0	n/a
9 Membership Dues/Fees	\$0	\$0	n/a	\$0	n/a
10 Subscriptions - Performance	\$0	\$0	n/a	\$0	n/a
10a Subscriptions - Media	\$0	\$0	n/a	\$0	n/a
11 Contracted Services/Performance Fees	\$0	\$0	n/a	\$0	n/a
12 Rental Income	\$0	\$0	n/a	\$0	n/a
13 Royalties/Rights & Reproductions	\$0	\$0	n/a	\$0	n/a
14 Advertising Revenue	\$0	\$0	n/a	\$0	n/a
15 Sponsorship Revenue	\$0	\$0	n/a	\$1,300	n/a
16 Investments-Realized Gain/Losses	\$0	\$0	n/a	\$0	n/a
17 Investments-Unrealized Gains/Losses	\$0	\$0	n/a	\$0	n/a
18 Interest & Dividends	\$0	\$0	n/a	\$0	n/a
19 Other Earned Revenue	\$0	\$4,464	n/a	\$3,251	-27%
20 Total Earned Revenue	\$0	\$4,464	n/a	\$4,551	2%
Contributed	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
21 Trustee/Board Contributions	\$2,500	\$650	-74%	\$1,415	118%
22 Individual Contributions	\$2,125	\$405	-81%	\$1,235	205%
23 Corporate Contributions	\$2,300	\$1,400	-39%	\$225	-84%
24 Foundation Contributions	\$23,500	\$4,500	-81%	\$20,500	356%
25 Government - City	\$0	\$0	n/a	\$0	n/a
26 Government - County	\$0	\$0	n/a	\$0	n/a
27 Government - State	\$0	\$0	n/a	\$5,400	n/a
28 Government - Federal	\$0	\$0	n/a	\$0	n/a
28a Tribal Contributions	\$0	\$0	n/a	\$0	n/a
29 Special Events - Fundraising	\$0	\$0	n/a	\$0	n/a
30 Other Contributions	\$0	\$0	n/a	\$0	n/a
30b Parent Organization Support	\$0	\$0	n/a	\$0	n/a
30c Related Organization Contributions	\$0	\$0	n/a	\$0	n/a
31 In-kind Contributions	\$1,140	\$2,605	129%	\$5,356	106%
32 Net Assets Released from Restrictions	\$0	\$0	n/a	\$0	n/a
33 Total Contributed Revenue and Net Assets Released from Restrictions	\$31,565	\$9,560	-70%	\$34,131	257%
34 Total Earned and Contributed Revenue Including Net Assets Released	\$31,565	\$14,024	-56%	\$38,682	176%
35 Transfers & Reclassifications	\$0	\$0	n/a	\$0	n/a
Total Revenue	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
36 Total Revenue	\$31,565	\$14,024	-56%	\$38,682	176%
Total Unrestricted Revenue	\$31,565	\$14,024	-56%	\$38,682	176%
Total Unrestricted Revenue Less In-Kind	\$30,425	\$11,419	-62%	\$33,326	192%

EXPENSE

Expense	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
1 Total Salaries & Fringe (From Section 5)	\$0	\$0	n/a	\$0	n/a
2 Accounting	\$0	\$280	n/a	\$300	7%
3 Advertising and Marketing	\$4,002	\$1,500	-63%	\$1,352	-10%
4 Artist Commission Fees	\$0	\$0	n/a	\$0	n/a
4a Artist Consignments	\$0	\$0	n/a	\$0	n/a
5 Artists & Performers - Non-Salaried	\$8,150	\$0	n/a	\$9,000	n/a
6 Audit	\$0	\$0	n/a	\$0	n/a
7 Bank Fees	\$0	\$6	n/a	\$20	233%
8 Repairs & Maintenance	\$0	\$0	n/a	\$0	n/a
9 Catering & Hospitality	\$3,363	\$154	-95%	\$1,103	616%
10 Collections Conservation	\$0	\$0	n/a	\$0	n/a
11 Collections Management	\$0	\$0	n/a	\$0	n/a
12 Conferences & Meetings	\$0	\$0	n/a	\$0	n/a
13 Cost of Sales	\$0	\$0	n/a	\$0	n/a
14 Depreciation	\$0	\$0	n/a	\$0	n/a
15 Dues & Subscriptions	\$0	\$0	n/a	\$80	n/a
16 Equipment Rental	\$0	\$0	n/a	\$0	n/a
17 Facilities - Other	\$0	\$0	n/a	\$0	n/a
18 Fundraising Expenses - Other	\$0	\$0	n/a	\$0	n/a
19 Fundraising Professionals	\$6,075	\$3,285	-46%	\$6,727	105%
20 Grantmaking Expense	\$0	\$50	n/a	\$0	n/a
21 Honoraria	\$0	\$0	n/a	\$0	n/a
22 In-Kind Contributions	\$1,140	\$2,605	129%	\$5,356	106%
23 Insurance	\$0	\$425	n/a	\$1,263	197%
24 Interest Expense	\$0	\$0	n/a	\$0	n/a
25 Internet & Website	\$0	\$40	n/a	\$234	485%
26 Investment Fees	\$0	\$0	n/a	\$0	n/a
27 Legal Fees	\$0	\$400	n/a	\$0	n/a
28 Lodging & Meals	\$0	\$0	n/a	\$0	n/a
29 Major Repairs	\$0	\$0	n/a	\$0	n/a
30 Office Expense - Other	\$0	\$80	n/a	\$82	2%
31 Other	\$0	\$0	n/a	\$0	n/a
32 Postage & Shipping	\$399	\$346	-13%	\$231	-33%
33 Printing	\$3,322	\$451	-86%	\$1,256	178%
34 Production & Exhibition Costs	\$0	\$0	n/a	\$0	n/a
34a Programs - Other	\$0	\$0	n/a	\$0	n/a
35 Professional Development	\$0	\$0	n/a	\$0	n/a
36 Professional Fees - Other	\$150	\$650	333%	\$1,200	85%
37 Public Relations	\$0	\$0	n/a	\$0	n/a
38 Rent	\$500	\$415	-17%	\$1,180	184%
38a Recording & Broadcast Costs	\$0	\$0	n/a	\$0	n/a
38b Royalties/Rights & Reproductions	\$0	\$0	n/a	\$0	n/a
39 Sales Commission Fees	\$0	\$0	n/a	\$0	n/a
39a Security	\$0	\$0	n/a	\$0	n/a
40 Supplies - Office and Other	\$0	\$86	n/a	\$113	31%
41 Telephone	\$0	\$0	n/a	\$0	n/a
42 Touring	\$0	\$0	n/a	\$0	n/a
43 Travel	\$0	\$0	n/a	\$0	n/a
44 Utilities	\$0	\$0	n/a	\$0	n/a
Total Expense	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
45 Total Expenses	\$27,101	\$10,773	-60%	\$29,497	174%
Total Expenses Less In-Kind	\$25,961	\$8,168	-69%	\$24,141	196%
46 Change in Net Assets	\$4,464	\$3,251	-27%	\$9,185	183%

DESCRIPTIONS

Below are the descriptions provided for questions that required additional information.

REVENUE

19a If Other Earned Revenue, Briefly Describe	cash on hand
31a In-Kind Contributions, Briefly Describe	advertising, space rental

EXPENSES

30a Office Expense - Other, Briefly Describe	PO box rental
36a Professional Fees - Other, Briefly Describe	sign language interpreter, photographer

BALANCE SHEET TRENDS

The Balance Sheet, also known as a Statement of Financial Position, shows the accumulated financial results of all the years that an organization has been in operation, and consists of what the organization owns - its assets; what the organization owes - its liabilities; and the difference between its assets and liabilities – its net assets or net worth.

Assets	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
Current Assets					
Cash	\$0	\$4,464	n/a	\$3,251	-27%
Receivables	0	9,560	n/a	35,431	271%
Prepaid Expenses & Other	0	0	n/a	0	n/a
Total Current Assets	0	14,024	n/a	38,682	176%
Investments	0	0	n/a	0	n/a
Fixed Assets (net)	0	0	n/a	0	n/a
Non-Current Assets	0	0	n/a	0	n/a
Total Assets	\$0	\$14,024	n/a	\$38,682	176%

Liabilities & Net Assets	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
Liabilities					
Current Liabilities					
Accounts Payable & Other	\$0	\$10,773	n/a	\$29,497	174%
Loans & Other Debt	0	0	n/a	0	n/a
Deferred Revenue	0	0	n/a	0	n/a
Total Current Liabilities	0	10,773	n/a	29,497	174%
Non-Current Liabilities	0	0	n/a	0	n/a
Total Liabilities	\$0	\$10,773	n/a	\$29,497	174%

Net Assets					
Unrestricted	\$0	\$3,251	n/a	\$9,185	183%
Temporarily Restricted	0	0	n/a	0	n/a
Permanently Restricted	0	0	n/a	0	n/a
Total Net Assets	\$0	\$3,251	n/a	\$9,185	183%
Total Liabilities & Net Assets	\$0	\$14,024	n/a	\$38,682	176%

BALANCE SHEET TRENDS: FINANCIAL POSITION

The key measures of financial position below can help understand the capital structure of an organization.

Financial Position	06/30/2014	06/30/2015	05/31/2016
Net assets as a % of total expenses	0%	30%	31%
Total Working Capital	\$0	\$3,251	\$9,185
Fixed Assets (net)	\$0	\$0	\$0
Total Endowment	\$0	\$0	\$0
Total Debt	\$0	\$0	\$0

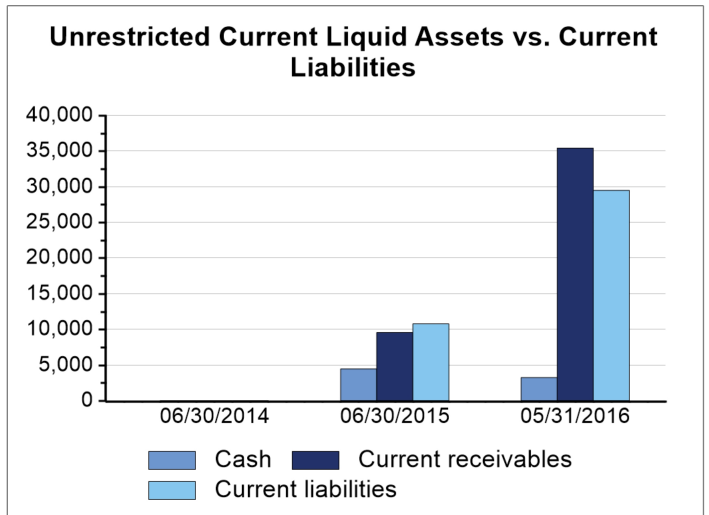
Net assets as a % of total expenses measures the net worth of an organization in relationship to its operating size. It is calculated as total net assets divided by total expenses. If the trend is level or increasing, then total net assets are keeping pace with growth in operating expenses.

Total working capital consists of the unrestricted resources available for operations, and in this report is calculated as unrestricted current assets (not including unrestricted endowment investments) minus unrestricted current liabilities. This is a conservative calculation of working capital and may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on.

Fixed assets (net) include all land, buildings, equipment, and other fixed assets owned by the organization. It is calculated net of accumulated depreciation to reflect the reduction in the value of an asset as it ages and is used.

Total endowment includes monies usually invested long-term. Endowment may be unrestricted, temporarily restricted, or permanently restricted. Income from endowment is generally available for operations or to support specific purposes.

Total debt consists of all short and long-term contractual obligations of the organization, including notes, bonds, and capital leases payable.



The Working Capital Ratio relates working capital to the size of the operation, showing how many months of operating revenue are available to meet current needs. The graph at the right looks at the most liquid of the organization's unrestricted current assets in comparison to its current liabilities.

NON FINANCIAL INFORMATION (Section 11)

Staff & Non-staff Statistics (Number of People)	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
1 Full-time Permanent Employees	0.00	0.00	n/a	0.00	n/a
2 Part-time/Seasonal Employees	0.00	0.00	n/a	0.00	n/a
3 Part-time/Seasonal Empl. - FTEs	0.00	0.00	n/a	0.00	n/a
4 Full-time Volunteers	0.00	0.00	n/a	0.00	n/a
5 Part-time Volunteers	0.00	0.00	n/a	0.00	n/a
6 Part-time Volunteers - FTEs	0.00	0.00	n/a	0.00	n/a
7 Independent Contractors	1.00	1.00	0%	1.00	0%
8 Independent Contractors - FTEs	0.50	0.50	0%	0.50	0%
9 Interns/Apprentices	0.00	0.00	n/a	0.00	n/a
10 Interns/Apprentices - FTEs	0.00	0.00	n/a	0.00	n/a

Number of Contributors	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
1 Individuals	10	15	50%	33	120%
2 Board	7	6	-14%	7	17%
3 Corporate	2	5	150%	5	0%
4 Foundation	4	1	-75%	2	100%
5 Government (Federal, State & Local)	0	0	n/a	1	n/a

Attendance (Number of People)	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
1 Total Paid Attendance	0	0	n/a	0	n/a
Physical	0	0	n/a	0	n/a
Virtual	0	0	n/a	0	n/a
2 Total Free Attendance	600	250	-58%	500	100%
Physical	600	250	-58%	500	100%
Virtual	0	0	n/a	0	n/a
3 Total Attendance	600	250	-58%	500	100%
4 Children 18 and under	10	0	n/a	15	n/a
5 Number of Groups of Children 18 and Under	1	0	n/a	2	n/a
5a Number of Other Groups	0	0	n/a	0	n/a
6 Attendance - Classes/Workshops	60	0	n/a	100	n/a

Subscribers & Members	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
1 Paying Subscribers - Performance	0	0	n/a	0	n/a
1a Paying Subscribers - Media	0	0	n/a	0	n/a
1b Non-paying Subscribers - Media	0	0	n/a	0	n/a
2 Paying Members	0	0	n/a	0	n/a
3 How many people are both members and subscribers?	0	0	n/a	0	n/a

NON FINANCIAL INFORMATION (Continued)

Pricing (in dollars)	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
1 Average Adult Price	\$0.00	\$0.00	n/a	\$0.00	n/a
2 Average Child Price	\$0.00	\$0.00	n/a	\$0.00	n/a
3 Average Senior Citizen Price	\$0.00	\$0.00	n/a	\$0.00	n/a
4 Average Student Price	\$0.00	\$0.00	n/a	\$0.00	n/a
5 Highest Single Price	\$0.00	\$0.00	n/a	\$0.00	n/a
6 Lowest Single Price	\$0.00	\$0.00	n/a	\$0.00	n/a
7 Median Price	\$0.00	\$0.00	n/a	\$0.00	n/a
8 Average Adult Tuition/Workshop Price	\$0.00	\$0.00	n/a	\$0.00	n/a
9 Average Child Tuition/Workshop Price	\$0.00	\$0.00	n/a	\$0.00	n/a
10 Average Publication Price	\$0.00	\$0.00	n/a	\$0.00	n/a
11 Average Fundraising Special Event Price	\$0.00	\$0.00	n/a	\$0.00	n/a
12 Average Non-fundraising Special Event Price	\$0.00	\$0.00	n/a	\$0.00	n/a
13 Average Media Content Price	\$0.00	\$0.00	n/a	\$0.00	n/a

Program Activity (Number of Events)	06/30/2014	06/30/2015	% chg	05/31/2016	% chg
1 Live Productions - Self-Produced	3	1	-67%	3	200%
1a Live Productions - Presented Only	0	0	n/a	0	n/a
2 Public Performances - Home	6	1	-83%	13	1200%
3 Public Performances - Away	0	0	n/a	0	n/a
3a Online/radio/television programs	0	0	n/a	0	n/a
4 Permanent Exhibitions	0	0	n/a	0	n/a
5 Temporary Exhibitions	0	0	n/a	0	n/a
6 Classes/Workshops - for the public/constituents	3	0	n/a	10	n/a
7 Classes/Workshops - for professional artists	0	0	n/a	0	n/a
7a Publications	0	0	n/a	0	n/a
7b Number of Publications Distributed	0	0	n/a	0	n/a
8 Tours	0	0	n/a	0	n/a
8a Number of Tour Occurrences	0	0	n/a	0	n/a
9 Films	0	0	n/a	0	n/a
9a Number of Film Screenings	0	0	n/a	0	n/a
10 Lectures	0	0	n/a	0	n/a
10a Number of Lecture Occurrences	0	0	n/a	0	n/a
11 Exhibition Openings	0	0	n/a	0	n/a
12 World Premieres	0	0	n/a	0	n/a
13 National Premieres	0	0	n/a	0	n/a
14 Local Premieres	0	0	n/a	0	n/a
15 Works Commissioned	0	0	n/a	0	n/a
16 Workshops or readings of new works	0	0	n/a	0	n/a
17 Programs - Other	0	0	n/a	0	n/a
17a Number of Programs - Other Occurrences	0	0	n/a	0	n/a
18 Off-site School Programs	0	0	n/a	0	n/a
18a Number of Off-site School Program Occurrences	0	0	n/a	0	n/a
19 Facility Rentals - By your org. for your program use	0	1	n/a	2	100%
20 Facility Rentals - By your org. for your non-program use	0	0	n/a	0	n/a
21 Facility Rentals - Of your org. for another org's use	0	0	n/a	0	n/a